# Terms of Reference: Private Sector Engagement Development Consultant for Bauchi State.

**Deliverable-based Consultancy, based in Bauchi State, Nigeria**

**Background**

The USAID Integrated Health Program (IHP) in Nigeria is designed to contribute to state-level reductions in child and maternal morbidity and mortality and to increase the capacity of the health system (public and private sectors) to sustainably support high-quality primary health care services that include integrated reproductive health and family planning, maternal, newborn, child, and adolescent health, plus nutrition and malaria (RMNCAH+NM) services in Bauchi State.

According to National Health Accounts 2017 data, private health sector facilities account for 53.5% of the essential services delivered in Nigeria. The 2018 Nigeria Demographic and Health Survey found that the private sector is reported as an important source of primary health care services for treatment of fever/malaria (62.3%), modern contraceptives (42.2%), treatment for children with symptoms of ARI (50%), and less so for facility-based deliveries (13%). In-depth data and information on the private sector in Bauchi State are limited and in December 2019-March 2020, IHP conducted a Private Sector Landscape Assessment (PSLA) to gain deeper insight into the for-profit private health sector’s strengths and weaknesses.

The PSLA will provide several recommendations for strengthening private health sector engagement in health. IHP will work closely with relevant state departments, private health sector and other stakeholders in Ebonyi State to prioritize and implement some of the key recommendations of the PSLA.

**The Position**

IHP Partner seeks to engage a consultant to work in Bauchi State with the Bauchi State Ministry of Health (SMOH), the PSE Multi-Stakeholder Team (MST), the Private Health Facilities Registration and Regulatory Authority (PHFRRA), other Health and Non-health MDAs and IHP State technical team to provide technical assistance for the implementation of the Bauchi State market-based private Sector Engagement Strategy developed based on the findings and recommendations of the IHP Private Sector Landscape Analysis (PSLA).

**Specific Responsibilities**

In collaboration and consultation with the Bauchi State MST, SMOH, IHP’s field and HQ experts, undertake the following activities:

1. Strengthen State Government Systems and Agencies (SMOH, MST, PHFRRA, etc.) in overall stewardship, regulation, registration, licensing, and accreditation of private healthcare providers. The consultant will:
   1. Support the SMOH/MST/PHFRRA to review and update the regulatory framework/edict, and the registration and licensing standards and guidelines for all types of private health facilities.
   2. Support the review and digitization of the PHFRRA tools for inspection and supervision of private health facilities.
   3. Support the coordination and facilitation of capacity-building training for PHFRRA/SMOH and private health associations on the use of the digitized tools for inspection and supervision.
   4. Support the software development team to rollout/deploy the e-portal for private health facilities registration and licensing and the facilitation of capacity-building training for the PHFRRA/SMOH, private health association and the health facilities representatives on the use of the e-portal.
   5. Facilitate a 1-day advocacy meeting with top SMOH officials and directors to discuss on need (gap) and recommendation for recruitment of technical personnel to strengthen the human capacity of PHFRRA.
2. Strengthen collaboration between SMOH, PHFRRA and private health and non-health sector actors to improve regulation, resource mobilization and investment for health:
   1. Facilitate and support coordination forum between SMOH/MST/PHFRRA and private health associations and councils to discuss support for regulation of private health facilities (hospitals, clinics, maternity homes, community pharmacies and patent and proprietary medicine vendors, etc.)
   2. Facilitate coordination meetings between SMOH/MST and private non-health sector actors/organizations to sensitize and discuss primary healthcare initiatives collaborations and investment opportunities.
   3. Facilitate engagement between SMOH/MST and the Zakat Commission/Unit to create awareness, discuss opportunities for financing and develop a domestic resource mobilization plan for increasing funding for equity financing of health insurance premiums and other health programs.
   4. Facilitate and support sensitization workshop on SafeCare Quality Improvement methodology and Hands-on training of the private health associations and SMOH representatives on the SafeCare Self-Assessment Tools.
3. Follow-up on agreed upon next steps from the validation workshop for the Bauchi State private sector engagement strategy, advocate for its inclusion in the new five-year State Strategic Health Plan (2021-2025) and support implementation and monitoring of the private sector engagement strategy by the Multi-Stakeholder Team:
   1. Facilitate and support the meetings of the multi-stakeholder team’s meeting to discuss implementation approaches and monitor the execution of the implementation plan.
   2. Support the MST to review and update the M&E plan in line with the implementation status of the PSE strategy activities.
   3. As necessary, conduct periodic discussions with key stakeholders to elicit feedback on the PSE strategy implementation and document as necessary.
   4. Advocate for inclusion of the PSE strategy in the next State Strategic Health Plan (2022-2026).
4. Strengthen SMOH, Private Health Facilities Registration and Regulatory unit and a multi-disciplinary team to lead private sector regulation discussions and oversee coordination and operationalization efforts.
   1. Support the SMOH/Private health facilities regulatory unit in implementing an operational plan for the SMOH/ unit and the multidisciplinary team.
   2. Support SMOH/Private health facilities regulatory unit in the operationalization of the developed capacity building plan that allows for planning for adequate resources and staffing and setting of short- and medium-term goals.
5. Other PSE Strategy related activities as may be determined and agreed.

**Qualification & Requirements**

* Minimum of Health or business-related degree. A Master’s degree in business administration, economics, public administration, public health, or a relevant field is an advantage.
* At least 10 years of experience in private sector engagement, strengthening government stewardship, health systems strengthening, policy/strategy development in health or other sectors in Nigeria.
* Experience of working with private sector required.
* Experience in multi-sectoral coordination and networking with a diverse range of stakeholders.
* Demonstrated strategic ability, written and oral communication, and negotiation skills.
* Good computer skills (Microsoft Office, email, internet)
* Fluency in English and Hausa.
* Resident in Bauchi State or neighboring state or able to stay in the state during the period of this consultancy and program.

**Duration**

The estimated period of consultancy would be a minimum of 50 days, but the actual period will be determined, discussed, and agreed.

**How to apply**

To apply for the position, please submit the following documents:

1. A one-page cover letter describing all private sector engagement activities you have conducted over the last 5 years and stating why you are the ideal candidate for this position
2. Your CV

Send your application documents via email to [vacancies@pharmaccess-ng.org](mailto:vacancies@pharmaccess-ng.org%20) with **IHP Private Sector Engagement Development Consultant for Bauchi State,** as the subject. The application deadline is **Monday, December 9, 2022,** by 5pm WAT. Only shortlisted candidates will be contacted. For more information, please visit our website [www.pharmaccess.org](http://www.pharmaccess.org/)